



Date: November 15, 2019

To: Our Valued Customers

Re: Price Increase Announcement – 10% Effective January 6, 2020

Due to the successive increases in steel cost, Marino\WARE will raise prices 10% on all products, effective January 6, 2020.

Marino\WARE will honor all quotations activated in accordance with the "Quote Policy," which went into effect on January 21, 2019, and can be found on our website, www.marinoware.com.

We urge you to review any open job commitments with your customers and your Marino\WARE sales representative.

Thank you for your continued support!

Marino\WARE

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